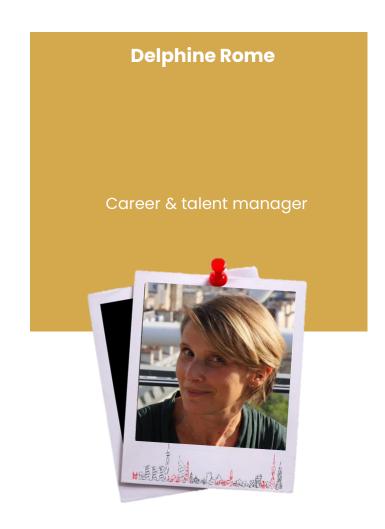


Welcome!







Online Ressources on your alumni website

Here to help you to prepare your expat!

International Career Ressources

Career Ressources on www.emlyon-alumni.com













emlyon alumni network

Employability World Tour 2024-2025 | Germany | Floriane LAMBERT

emlyon alumni network in Germany

- 564 emlyon graduates located in Germany
- Mostly graduated from Programme Grande Ecole

Join the group on the platform





check and update your profile on the emlyon alumni platform to receive the group updates!

Join the LinkedIn group







Employability World Tour 2024-2025 | Germany | Floriane Lambert

emlyon ambassadors in Germany



Hélène SALVANES Berlin



Solène GRENIER Frankfurt



Welcome to our speakers

Nicolas Vermersch

Managing Partner – Munich





A graduate of HEI, Nicolas is Managing Partner at 3C Career Consulting Company, Executive Search Firm based in Germany & France. Before joining 3C, he was Managing Director at Michael Page in France, the Netherlands and Germany..

He has been living in Germany for 12 years.





Rodica Zerguine

CEO & Founder – Munich







A graduate of **emlyon** (MBA 2008), Rodica is a distinguished professional with expertise in dentistry, business, and executive coaching.

She spent 16 years at 3M, taking on global business roles and developing leadership skills. In 2023, she became an Executive Coach and founded ARYS Executive Partners, focusing on leadership development.

She has been living in Germany for more than 14 years. She now lives in Switzerland.

Frédéric Balme

President, Government Services – Frankfurt





A graduate of **emlyon** business school (PGE 2001) and Sciences Po Bordeaux, Frédéric is the President, Government Services at International SOS where he has also been the Managing Director since 2017.

With 25 years of experience, he has held senior roles in Switzerland and Germany. He started his career at Accor Hospitality as Key Account Manager and as Director, Public sector, at Accor Services Foragora (now Edenred).

He has been living in Germany for over 10 years.



Employment situation, industries and employment trends

Employability World Tour 2023-2024 | Germany | Nicolas VERMERSCH

Employment situation and employment trends

Tight labour market

- 3,3 % unemployment (2025 https://www.destatis.de/)
- Slight raise due to the economic situation

What to bet on

- **Digital Transformation:** The shift to digital technologies will create ongoing demand for IT professionals, data analysts, and cybersecurity experts, with AI and machine learning skills being especially valuable.
- **Green Jobs:** Germany's focus on sustainability and renewable energy will boost opportunities in environmental engineering, renewable energy, and sustainable agriculture.
- **Skill Shortages:** Technical fields may experience skill gaps, making vocational training and education essential.

Trends

- Critical talent shortage in areas such as IT, architecture, chemical, pharmaceutical industries, mechanical engineering
- Hybrid work is here to stay
- Interim contracts increase

Employability World Tour 2023-2024 | Germany | Nicolas VERMERSCH

Employment situation and employment trends

International workforce

The **economy of Germany** is one of the world's most advanced and highly developed free-market economies.

- December 2024: 1,250,000 expatriates were permanently residing in the Federal Republic of Germany.
- Main nationalities: Turks, followed by Poles, Italians, and Romanians.

Germany continues to attract talents from around the world, supported by **favorable immigration policies** and a high quality of life, making it a desirable destination for expatriates seeking career opportunities.

Geographic Break up/ Sectors:

- Munich area: Industry B2B & Software (BMW, Siemens, Allianz, Personio)
- Frankfurt area: Banking (Deutsche Bank, Commerzbank)
- Berlin area: B2C (Zalando, HelloFresh, Babbel)
- Hamburg area: Food Industry (Nestlé, Unilever, Kraft, Heinz)

List of jobboard in Germany: https://www.focus.de/business/karriereportale/suche



Job Interviews Cultural Specificities

Learning from experience of our alumni

Yes ... BUT ...!

- A very German approach to problem solving: Yes, BUT...
- You speak several languages BUT you don't speak German

Yes ... BUT ...!

You have a University degree BUT you don't have a PhD

You're great BUT there are enough Germans very qualified

Who hires YOU?

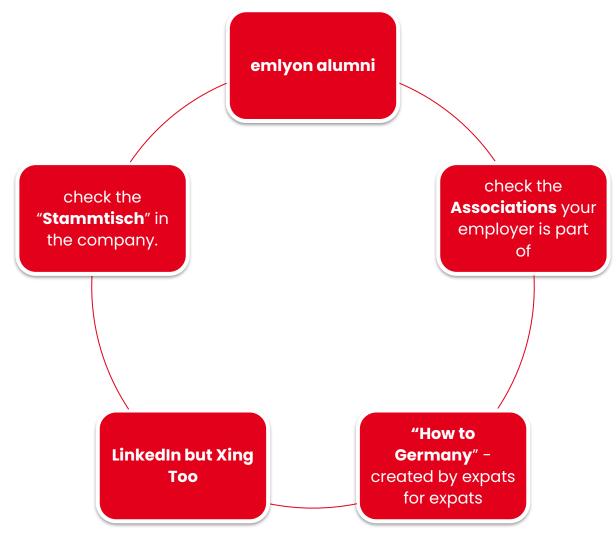
Are you recruited by a German team or International team?

it matters especially if you do not speak german.

Rules & Hierarchy

Germans live by the established rules and hierarchy is extremely important. Do not underestimate a title, e.g. Dr.

Network, network, network ...



Employability World Tour 2023-2024 | Germany | Frédéric BALME

Living and Working in Germany



Regional Diversity

Oktoberfest (Bavaria), Carnival (NRW).

Decentralized, with lingering BDR/DDR influences.

German way of life

: social engagement ("Verein")

it is regionally anchored, sport, nature, operas, culture, mid-size cities ...

Certainly, a pleasant quality of life.

Industry

still representing 24% of GDP - **Engineers** welcome

Key sectors:
Automotive,
chemicals,
engineering, and
electrical.

Demographics

Aging population driving openness to foreign workers.

Employability World Tour 2023-2024 | Germany | Frédéric BALME

Looking for a Job

some examples of different job environments / cultures:

German DAX (Siemens, Daimler, ...):

hierarchical, industry heavy, structured

Mittelstand:

family-owned, tradition & innovation, sometimes somehow remote (choice of life)

Professional services:

international, EMEA HQs, german maybe less required (?)

companies with **French**roots and wellestablished in Germany
(Savencia, Opel, Valeo,
...)

European Agencies

(BCE in FRA, EUMETSAT in Darmstadt, ...)

- **Speaking german** is a strong advantage and a must for "**Mittelstand**", and German people will not correct you if your language is not 100% perfect they are understanding
- Beware current "**Zeitenwende**": Germany is changing quickly and will reform



Do's & Don'ts

Employability World Tour 2024-2025 | Germany | Our Speakers

Do's and don'ts

大十

Nicolas VERMERSCH

- **Do**: Learn German
- Don't: Be in a hurry

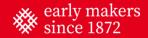
Frédéric BALME

- **Do**: be granular on your approach to Germany, and learn german + culture
- Don't: dislike Germany and Germans, but rather adapt and integrate to be happy

Rodica ZERGUINE

- Do: Be on time, Be Direct and Transparent
- Don't: Skip formalities (Dr, Fr, Herr), Overpromise

Thank you for your attention. Any questions?





alumni